

## **PROCURE, TRACK & MONITOR**

Sato Groups is a proprietary group passenger procurement and coordination service for both motor coach subscribers and military and government clients. We provide our easy-to-use online travel tool (available at www.cwtsatotravel. com/group-travel.html) for our clients to competitively procure motor coach charters. We provide our motor coach subscribers with government charter bus requests and the ability to electronically input offers of service.

Our subscribers also receive market intelligence through comprehensive reports that can help develop strategies for future charter bids. Sato Groups is available at no start-up cost and provides an efficient means to respond to motor coach requests from both DOD's GOPAX system as well as direct requests from government travel managers.

## **FEATURES & BENEFITS**

- Group requests originating from GOPAX and travel managers
- Easy access to Government group business
- Motor Coach carriers receive requests for their defined service area
- Requests presented in in an easy-to-read format
- Requestors view all offers of service
- Sato Groups provides assistance with payment issues and delays

# SATO GROUPS PROCESS AT A GLANCE

- 1. Competitive procurement and coordination of Military and Government group motor coaches
- 2. Automated process from request to award
- 3. Cost effective approach that increases productivity by simplifying the bidding process
- 4. Military and government requestors award based on best value
- 5. Sato Groups staff tracks all awarded moves including day-of-departure coordination and en-route monitoring
- 6. Specialized staff experienced in handling the complexities of motor coach moves

#### CONTACT

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## **CWT** SatoTravel